# Classified Ads

### Guaranteed access to Canada's largest audience of dentists

#### To place your ad, contact:

or 2314

Beverley Kirkpatrick or Deborah Rodd c/o Canadian Medical Association 1867 Alta Vista Dr. Ottawa, ON K1G 3Y6 Tel.: 800 663-7336 or (613) 731-9331, ext 2127

> Fax: (613) 565-7488 E-mail: advertising@cma.ca

Placement of ads by telephone not accepted.

#### **Deadline Dates**

Issue	Closing Date	
November	October 10	
December	November 8	

#### Send all box number replies to:

Box ... JCDA 1867 Alta Vista Dr. Ottawa, ON K1G 3Y6

The names and addresses of advertisers using box numbers are held in strict confidence.

#### **Display Advertising Rates**

1 page	1,590	⅓ page	570
% page	1,130	¼ page	500
½ page	850	⅓ page	390
⅓ page	265		

#### **Regular Classified Rates**

\$82 for the first 50 words or fewer, each additional word 72¢. Reply box numbers \$20 (first insertion only).

Special Display (2 ½" x 2 ½") \$195.

All advertisements must be prepaid.

10% discount to CDA members.

## OFFICES & PRACTICES

ALBERTA - Northeastern: Exceptional opportunity, full-time general practice. High net income with 50% overhead; 4 operatories and 1,900 active patients. Beautiful 2,500 sq. ft. building with excellent lease agreement. Please call (780) 853-4704 or e-mail neslo@silvercrest.ab.ca

**BRITISH COLUMBIA** - **Okanagan Valley:** Periodontal practice for sale or partnership with eventual sale. Very attractive Okanagan Valley location. Large referral base. Unparalleled 4-seasons lifestyle. Good potential for growth. Tel. (250) 764-4775.

#### **BRITISH COLUMBIA - Whistler:**

Busy, state-of-the-art practice. Wellestablished patient base with high flow of new and emergency patients. Fully computerized, cost-share, 4-operatory office. High grossing, non-assignment, very low A/R, reliable staff. E-mail dentaloffice@telus.net

#### **BRITISH COLUMBIA - Richmond:**

Well-established general practice in a professional building in an excellent location. Office is well equipped, has been professionally designed and recently renovated. Office personnel is friendly, the clientele, knowledgeable. Come and check us out. The owner is retiring. Tel. (604) 277-5381.

**BRITISH COLUMBIA** - **The Fraser Valley:** The city of Vancouver is only 45 km away from this country living. Wellestablished practice in a small medicaldental building. Two doctor offices with separate practices but some shared expenses. Owner retiring - transition available or owner will associate. Reply to: CDA Classified Box # 2825.

#### **BRITISH COLUMBIA - Richmond:**

Well-established general practice with the world's best patients and staff. Centrally located in Richmond with 5 operatories, 2 hygienists and a cost-sharing partner. Approximately 1,800 patients. I work an average of 165 days/year. Recently renewed lease. Owner has opportunity to travel/live in New Zealand. Quick transition therefore is desirable. Great opportunity! Email drewhilts@shaw.ca or tel. (604) 542-2246 (evgs.).

#### **BRITISH COLUMBIA - Courtenay:**

Cosmetic, amalgam-free practice located on the east coast of Vancouver Island. One of the few areas where you can sail, snow ski (Mt. Washington), golf (6 courses within 15 minutes), fish and go to the theatre (7 movie theatres) all in a very affordable and beautiful community. This is a growing community with recreational and artistic venues for the whole family. Excellent staff, excellent clientele, excellent location, and excellent returns. Ideal for the experienced dentist looking for the ideal place to live and work. Tel. (250) 338-6202.

BRITISH COLUMBIA - Central: Only dental office in town. Experienced associate required, buy-in possibility. Office and building for sale in Central B.C. Three operatories and room for 3 more. Owner wishes to retire after 24 years and will assist in transition. Great staff. Airconditioned building, 2,000 sq. ft., has a small apartment for a single dentist. Preventive-orientated office with well-educated patients. The gross is \$337,000 for part-time work "dentist's choice" (160 days/year) and rising. Tel. (250) 699-6969, fax (250) 699-6679.

BRITISH COLUMBIA - Kamloops: Well-established family practice. Downtown location. Three operatories, 1,300 active patients. Gross \$650,000+. Low overhead, very profitable. Nice office, staff and patients. Tel. (250) 851-8901 (evgs. and weekends).



## THE UNIVERSITY OF THE WEST INDIES, ST. AUGUSTINE, TRINIDAD AND TOBAGO, WEST INDIES

## **VACANCIES**

### **FACULTY OF MEDICAL SCIENCES**

SCHOOL OF DENTISTRY

Senior Lecturer/Lecturer in Basic Dental Sciences/Oral Microbiology.

Required Qualification: BDS/DDS and higher dental

qualifications.

Minimum Qualification: BDS/DDS and Masters.

Experience:

Five (5) years in specialisation.

Special Expertise/Area of Concentration:

Basic dental sciences/oral

microbiology.

Special Responsibilities: Teaching and supervision of

undergraduate/postgraduate

clinics.

Personal Attributes: Good communication and

interpersonal skills. Research and publication background is

essential.

Applicants must be eligible for full registration in Trinidad and Tobago.

Detailed applications (two copies) should be sent to:

The Campus Registrar
The University of the West Indies
St. Augustine, Trinidad and Tobago, West Indies
Fax (868) 663-9684

Full particulars of qualifications, experience and the names and addresses of three (3) referees (one of whom should be from your present organization) must be indicated. Further particulars of the post and application forms can be obtained at the above address. In order to expedite the appointment procedures, applicants are advised to ask their referees to send references under **Confidential** cover **directly** to the Campus Registrar at the above address without waiting to be contacted by the university. **Deadline for application is 30 days from publication of this ad.** 

1211

**BRITISH COLUMBIA - Nanaimo:** Well-established (20 years), busy, solo family practice in modern office in 6-year-old medical-professional building. Located in rapid growth area of this central Vancouver Island city. Office has 4 operatories (3 equipped) in comfortable, computerized, 1,200 sq. ft. space. Ocean and mountain view with great natural lighting. Professional appraisal recently completed. Dentist is retiring but willing to stay on to ease practice transition. Great opportunity to live and work in one of the most beautiful areas of our country. Please call (250) 758-0235 (res.). D1019

MANITOBA - Brandon: Modern 3-operatory solo dental practice located along a highly visible street with ample parking. Established 6 years ago. Solid patient base with excellent new patient flow. Long-term staff including a hygienist. Ideal turnkey opportunity in an attractive city. Contact: Brent, tel. (204) 725-4058 or e-mail bmacdonald @westman.wave.ca

MANITOBA - Winnipeg: Centrally located, long-established, busy family practice available for immediate sale. Excellent location, 2,400 current charts, 40% crown and bridge, two hygienists and unique cost share result in a net of \$240,000 (2002 gross approximately \$600,000) working 25 hours/week. Highly motivated vendor has opportunity to live and work in New Zealand, asking \$176,000 to ensure quick transition. This is an incredible opportunity to own a very productive practice. Call 204 233-2376 (evgs.), e-mail davidsandra @shaw.ca D1220

ONTARIO - St. Catharines: (Close to Toronto). Busy practice - 25 years strong. Owner would entertain associateship/buy-in or purchase. Ideal for one or more entrepreneurial dentists. Potential for growth - excellent. Good skiing and sailing, golfing nearby. Reply to: Dr. John Ponikvar, Ridley Square, 111-28 Fourth Ave., St. Catharines, ON L2S 3P6; tel. (905) 688-1661.



WHAT A TEAM!

ROI Corporation is the largest assembly of professionals who are dedicated to the Appraisal & Sale of your practice. If you are considering a strategic change within your practice, call your ROI Corporation associate first. Over 3,000 of your colleagues have since 1974



905-820-4145

#### Appraisal

The appraisal has become an essential tool for the practice owner. The appraisal will assist you, the purchaser, the bank, the accountants and the lawyers to make informed decisions. Practices are almost always sold with the aid of a professional, and comprehensive appraisal. Appraisals have a typical lifespan of 1 to 5 years.

#### Practice Preservation

In the event of a sudden death or disability, it is important to have an appraisal with your valuable documents. Waiting for a complete appraisal to be performed in this time of need can decrease the sale price of your practice. Appraisals can be updated quickly at little or no cost. Call for a free copy of our Practice Preservation package.

Brokerage

Canada wide we have dozens of practices for sale. Our team of 10 associates (5 of whom are licenced dentists) is available for private consultations. We suggest that you make arrangements for an after-hours appointment so that we may better understand your practice, your future plans, or your unique circumstances.

#### Seminars

We have over 25 seminars in 2003, suitable for everyone ranging from the established dentist to the recent graduate.

TOPICS: 1. Tips for buying and selling a practice.

2. Exiting ownership profitably.

3. Locum Lifestyle<sup>TM</sup> — Part-Time Dentistry for life with freedom from ownership.

Ottawa Vancouver Edmonton Toronto Montreal Halifax 604-932-5380 780-720-4784 905-820-4145 613-226-5775 514-697-2383 902-657-1175



### McGill University RESTORATIVE DENTISTRY

The Faculty of Dentistry, McGill University, invites applications for a position in Restorative Dentistry at the level of Assistant or Associate Professor. Candidates must have completed an undergraduate degree in dentistry and a M.Sc., Ph.D. or equivalent degrees. A working knowledge of French would be advantageous. Responsibilities will include undergraduate and graduate teaching and administration. The successful candidate will be expected to obtain funding and to carry out research in a relevant field. Rank and salary will be commensurate with education and experience. Intramural private practice facilities are available.

Applications, including a curriculum vitae, a statement of research and teaching interests, and the names, postal and e-mail addresses of three referees, should be sent to the following address by September 30, 2002:

> Dr. Philippe Mojon, Chair **Search Committee Faculty of Dentistry** McGill University **3640 University Street** Montreal, QC H3A 2B2

E-mail: philippe.mojon@mcgill.ca Fax: (514) 398-8900

McGill University is committed to equity in employment. All qualified candidates are encouraged to apply; however, Canadians and permanent residents will be given priority.

## **WASTED in WATERLOO? SLUGGISH in SUDBURY? TOO SLOW in TROIS RIVIERES?** APATHETIC in ABBOTSFORD? LOITERING in LLOYDMINSTER?

## **Go North** young dentist!

Associateship available in a very busy, sun-filled, modern office. View of mountains and the Yukon River. Booking 3 months in advance. Résumés welcome. In the last best place on earth.



Attention: Rosh, Dandelion Dental Clinic, 206 Lowe Street, Suite D, Whitehorse, Yukon Y1A 1W6 phone: 867.633.6549 or mrhyde@yknet.yk.ca

D1185

**QUEBEC** - **Montreal:** Beautiful office space in a turn-of-the-century building on St-Denis Street; 2,000+ sq. ft. on the main floor. The space features high ceilings, original plasterwork and moldings, wrap-around old-style balcony, alarm, air conditioning and more. Call Marko (owner/occupant) for information, (514) 999-0202.

#### POSITIONS AVAILABLE

ALBERTA - Central: Full-time associate required for busy family practice in Central Alberta. Olds is conveniently located 45 minutes north of Calgary. We have a modern office with excellent long-term staff and high new-patient flow. New graduates welcome. Future partnership available. Fax resume to (403) 556-1221 or e-mail to drkcraven @hotmail.com

ALBERTA - Lethbridge: Locum required (maternity leave) starting Nov. 25, 2002, until Jan. 30, 2003. Newer solo practice, high-traffic newpatient flow. Excellent opportunity for experienced locum or new graduate. Potential for long-term associateship. Call Dr. Murphy, (403) 394-7900. D1215

ALBERTA - Central: Well-established, modern dental clinic in thriving central Alberta community is seeking an experienced general dentist. The ultimate goal is to build a partnership and provide quality dental care. Please send resume and a brief summary of intentions to: PO Box 26087, Red Deer, AB T4N 6X7.

ALBERTA - Edmonton: Associate required for Northside dental clinic. We would like someone who is motivated, dedicated to quality dentistry and likes working with families. Position available immediately. Fax resume to (780) 456-3034.

**ALBERTA** - **Edmonton:** Great opportunity for associate in west end. Fax resume to (780) 484-6894.

**ALBERTA** - **Calgary** (South East): Busy family practice requires part-time

associate leading to full time and potential purchase for right candidate. Please fax resume to (403) 248-9338.

#### **ASSOCIATE**

#### Calgary, Alberta

Oral and maxillofacial surgery practice requires a full-time associate to assist in well-established busy practice. Must be eligible for a licence to practise in Alberta. Excellent opportunity with great earning potential.

Please reply to: CDA Classified Box 2813.

ALBERTA - Peace River: Associate required. Funky family dental clinic seeking like-minded dentist to complement their excellent young and energetic support staff. Come and join us - we have fun! Chairside Dentrix software. Busy non-assignment practice with a relaxed friendly atmosphere. New graduates welcome. Please fax resumes to Kyley, (780) 624-2066; tel. (780) 624-2004 or (780) 624-4241 (after hours). Check us out at www.westhilldental.com

#### **BRITISH COLUMBIA - South Cen-**

tral: Experienced locum required for busy full-service dental practice located in a south central B.C. city. Must have good sense of humour to put up with 6 "bossy" staff ladies who will keep you hopping for the 3- to 6-month locum period. Outdoor activities including first-class golf and ski resorts, fishing and cross-country skiing within minutes of our location. Future long-term practice opportunity a consideration for the right candidate. Reply to: CDA Classified Box # 2827.

BRITISH COLUMBIA - Port Coquitlam: Locum/associate required for strong trio in busy family GP office. Looking for a good match to join our high-quality care, expanding, modern office. Please send resume and handwritten cover letter: Attn: Office Manager, fax (604) 552-9145.

**BRITISH COLUMBIA** - **Victoria:** Associate opportunity. Busy, progressive family practice requires a motivated,

enthusiastic dentist to take over existing patients and work with 2 other dentists in providing total patient care. Newly renovated, well-equipped, 5-operatory office located in Victoria Eaton Centre. Optional future buy-in potential. For further information please contact: Dr. Don Bays, tel. (250) 381-6433 (bus.), (250) 595-8050 (res.), fax (250) 381-6421, e-mail nbays@shaw.ca

BRITISH COLUMBIA - Kelowna: Part-time associate wanted in sunny Kelowna, British Columbia, 1-1/2 to 2 days a week, Fridays and ?. It may lead to full time. Brand-new, fully-equipped facility. Please contact: Dr. Darcy March, tel. (250) 764-8033 (evgs.).

BRITISH COLUMBIA - Kamloops: Associate required with opportunity to buy into busy, progressive, fun practice. Contact: Dr. D. Barry Dextraze, 21 - 750 Fortune Dr., Kamloops, BC V2B 2L2; tel. (250) 376-5354, fax (250) 376-5367.

MANITOBA - The Pas: Full-time associate or locum position available in The Pas, Manitoba. Excellent opportunity to be as busy or as relaxed as you want to be. Above-average income. Call (204) 623-3544.

MANITOBA - Pine Falls: An awesome lifestyle is available in this friendly rural town about 1 hour north of Winnipeg. Just minutes away from Grand Beach and great golf courses with good access to boating, fishing and snowmobiling. Comfortable accommodations available on site, if desired. An excellent opportunity for a new graduate to increase speed and earn incredible income. Please fax resume to: Dr. Alan Grant, (204) 367-4587, Attn: Heather or call us at (204) 367-2208 for more information.

**NEW BRUNSWICK** - **Moncton/ Dieppe:** Full-time bilingual associate needed immediately for family practice, established for 20 years and newly renovated. Three operatories newly equipped (possibility of a fourth), computerized reception. Position leading to future financial partnership. Tel. (506) 859-6044 or (506) 859-7049; fax (506) 855-0450.

#### NEWFOUNDLAND/LABRADOR -

Goose Bay: Goose Bay Dental Clinic in Labrador is looking for 2 motivated associate dentists. Salary \$10,000 per month plus percentage. Some travel involved to the coastal communities. Positions immediate. Tel. (709) 896-8500, fax (709) 896-8503, e-mail kawaiah2000 @hotmail.com

### NORTHWEST TERRITORIES Vallowknife: Sacking experienced ortho

**Yellowknife:** Seeking experienced orthodontic lab technician to live and work in the city of Yellowknife, Northwest Territories. Attractive salary and compensation package. Please send application including CV and salary expectations, to: CDA Classified Box # 2828.

#### NORTHWEST TERRITORIES - Fort

**Smith:** Associate dentist for Fort Smith Dental Clinic. Utilize the full range of your skills working in our modern, well-equipped clinic with skilled and experienced staff. The centre for Wood Buffalo National Park and located beside world-class whitewater of the Slave River rapids, Fort Smith is an ideal location if you love the outdoors. This is a fulltime position offering an established patient base and an excellent compensation package. Opportunity for future partnership and/or succession. Tel. (867) 872-2044, fax (867) 872-5813, e-mail whill@auroranet.nt.ca or send resume to: Dr. Hill, Fort Smith Dental Clinic, PO Box 1047, Fort Smith, NT X0E 0P0. D1191

#### NORTHWEST TERRITORIES

**Yellowknife:** Associate needed to join an established, very busy, modern dental clinic (6 dentists) in a thriving community - the diamond capital of North

America. The clinic offers all modern equipment including intraoral cameras, abrasion units, etc., with an excellent and friendly support staff, providing very high-quality dentistry, with the emphasis on quality rather than quantity. This is an excellent opportunity for anyone wishing to enjoy a wonderful lifestyle whilst practising dentistry at its best. Please send resume to: Administration, PO Box 1118, Yellowknife, NT X1A 2N8; tel. (867) 873-6940, fax (867) 873-6941.

NUNAVUT - Central Arctic: Associates wanted. Part- or full-time positions available in the Central Arctic, Nunavut. Work out of 3 well-equipped dental offices. This is the forefront of dentistry with all the challenge and excitement the Arctic can offer. Please submit resume to: PO Box 274, Kugluktuk, NU X0B 0C0 or fax to (867) 982-5555.

NUNAVUT - Iqaluit: We require an associate to practise in our busy, modern clinic in Iqaluit, Nunavut. The successful applicant will possess a degree from an accredited dental school and will be NDEB certified. Applicants with northern/remote community experience will be given preference. Iqaluit, Canada's newest capital city, is a growing community of 7,000 located on Baffin Island in Canada's arctic and is currently serviced by 1 dentist. Our clinic is a modern, new, 3-chair facility and is fully equipped. Patient flow is extremely high and our associate can expect a full patient load. Remuneration is percentage of gross based. Benefits include relocation, subsidized residence and 2 paid vacation/continuing education trips yearly. Please forward CV by mail to:

CDA Classified Box # 2821 or fax to (613) 562-9771.

NUNAVUT - Iqaluit: Canada's newest capital requires associate dentists with all-round clinical skills. Modern office with all usual facilities and usual support. Standard associateships are offered on usual terms. Southern Baffin Island offers many opportunities for outdoor recreation and a wide range of dentistry. Principal of practice has 15 years northern experience and seeks associates willing to give long-term commitment. Apply to: Administration, PO Box 1118, Yellowknife, NT X1A 2N8 or call (867) 873-6940, fax (867) 873-6941.

**NUNAVUT** - **Iqaluit**: Attention overseas graduates. Financial assistance and guaranteed job offer on graduation may be available to selected candidates. Please apply only if you are presently attending or have been accepted for a Canadian dental school. Apply to: Administration, PO Box 1118, Yellowknife, NT X1A 2N8 or call (867) 873-6940, fax (867) 873-6941.

**ONTARIO** - **Ottawa East:** Associate required to join established family practice, part time leading to full time and possible partnership for the right candidate. Experience, maturity and commitment to excellence are a must. Please reply to: CDA Classified Box #2826.

**ONTARIO - Southern:** Oral and maxillofacial surgery. Well-established, busy contemporary oral and maxillofacial surgery practice looking for associate with potential for partnership. Please reply in confidence to: CDA Classified Box # 2820.

Selling a practice?
Leasing an office?
Buying equipment?
Renting your vacation property?

To place your CDA Classified ad contact:

Beverley Kirkpatrick or Deborah Rodd
Toll-free at
(800) 663-7336 ext. 2127/2314
Fax (613) 565-7488

### **Experience the Great Outdoors**

An exciting and challenging opening is currently available for a full-time Dentist in an established two-dentist practice located in a health care complex operated by United Church Health Services.

We offer revenue sharing, housing and the opportunity to further your profession in a beautiful rural setting with great outdoor recreational opportunities. For further information please call:

Dr. Ray McIlwain, Director, United Church Health Services or Ms. Diane Matheson, Dental Clinic Manager Bag 999, Hazelton, B.C. V0J 1Y0

Phone: 1-800-639-0888 or (250) 799-5240 or (250) 842-5373 Fax: (250) 842-5613 ONTARIO - Mississauga: Associate position available at an established family practice. Ideal for a caring, patient-oriented dentist. New graduate welcome. Fax resume to (905) 277-4069.

**QUEBEC** - **Montreal:** We are seeking an associate for a busy, well-established periodontal practice in Montreal, Quebec. The practice presently consists of three periodontists and five hygienists. There is definite partnership potential as the partners are phasing into retirement. Tel. (514) 931-2551 or e-mail periomontreal@sympatico.ca

SASKATCHEWAN - Maple Creek: Exceptional opportunity. If you are the dentist that I am looking for, you will find yourself living in Saskatchewan's banana belt. Maple Creek's soft rolling hills, hot summers, and moderate winter climate make for an ideal location. We are nestled in the southwestern corner of Saskatchewan adjacent to both the Alberta and American borders. Maple Creek is situated 15 minutes from the popular Cypress Hills Provincial Park and 50 minutes from Medicine Hat, Alberta. The town has a population of ap-

proximately 3,000 people, with a surrounding area of 10,000. The area is well diversified with everything from ranching and farming to oil, gas and tourism. My dental assistants, therapist/hygienist, receptionist and I are committed to providing a caring and fun environment for all our patients. I am looking for someone to work with me towards an eventual buy-out. Terms regarding associateship and purchase are both flexible and affordable. Dr. Paul Tabakman, D.D.S. For more information please contact: Linda, tel. (306) 662-3747 or (306) 662-2440. My e-mail address is tabakman @sk.sympatico.ca

YUKON TERRITORY - Whitehorse: Associate required for a 5-chair dental clinic. We are looking for a person committed to quality dentistry and interested in a long-term relationship. In the new year we will require a highly motivated, patient-oriented hygienist as well. Tel. (867) 668-6077, fax (867) 667-6824.

SAIPAN - COMMONWEALTH OF THE NORTHERN MARIANA IS-LANDS: Associate general dentist required. Minimum 5 years general practice experience. Must possess current Canadian or U.S. dental licence. Fantastic opportunity for the right candidate. Brand-new, 4-operatory clinic with state-of-the-art equipment and fully computerized. Saipan offers a very low local tax rate, year-round subtropical climate and laid-back island lifestyle. Contact: Dr. Kevin Wardle, Dental Care (Saipan) Inc., PMB 807, PO Box 10001, Saipan, MP 96950; tel. (670) 233-1100, fax (670) 233-2233, e-mail tiqdds@gtepacifica.net

NEW HAMPSHIRE, US - Concord: General practice seeks enthusiastic professional for all phases of dentistry. Outstanding staff and spacious facility (intraoral camera and x-ray in each operatory) awaits motivated person to build a practice and a life in central New England. Eventual ownership opportunity. For further information, send resume: Gene T. Bushey, DDS, 345 Village St., Penacook, NH 03303; fax (603) 753-8206, e-mail gtbdds@totalnetnh.net